

Norwich's Fabcon pens Italian partnership deal

Submitted on Tue, 03/09/2019 **Fabcon Food Systems Limited**

A Norwich-based food processing equipment manufacturer has penned a collaboration deal with a leading Italian firm.

Fabcon Food Systems, which manufactures, supplies and installs handling and processing equipment for the food industry, has signed a deal with Turin-based Engi Technologies – who make presses for snacks and rice cakes.

The deal will see Engi's new brushless drive processing machine, Snack-Tron, integrated into Fabcon's seasoning and distribution systems. The agreement between both companies also hands Fabcon exclusive sales and distribution rights to market Engi equipment in the UK and Ireland.



Trevor Howard, managing director of Fabcon Food Systems said: "Engi Technologies has first-class credentials across the food production industry and are well known for their unique processing equipment which helps produce healthier non-fried snacks and rice cakes.

"We both recognise how our respective equipment can be complimentary. Our partnership will open up new opportunities for our seasoning and distribution systems in the UK and further afield, while our customer base will help Engi introduce their range to new markets.

"It's going to add a new dimension for us and brings together a rare blend of British engineering and Italian innovation."

Gianni Ensini, Engi Technologies managing director added: "To formally link up with a manufacturer like Fabcon is an exciting move for us and will bring benefits for both businesses.

"Our Snack-Tron technology is attracting lots of attention across the industry and working with Trevor and his team will showcase how it integrates with other systems. Importantly for us, this is a partnership which will also open and expose us to new markets."

Founded in 2015, Fabcon Food Systems is based in Delta Close. Fabcon's team of 25 supply systems and machinery to customers in the UK, mainland Europe, the Middle East, Australia, Africa and India.